# Your trusted partner

MetLife is excited to announce our new Strategic Account Managers (SAM). Your SAM will be your single point of contact to deliver quicker more consistent service.



#### We're one call away

Your SAM will be your dedicated point of contact, to partner with you and deliver solutions to any of your claims, network or operational needs. Your SAM will be in regular contact; easily accessible and available to you.



## Customer-focused solutions

As your consistent point of contact, your SAM will understand your business, your culture and your employees to deliver truly personalized service and offer solutions that your employees need and value.



**Exceptional service** 

As a dedicated service consultant and expert in managing relationships, the SAM will help you navigate your benefits.



**Proven benefits expertise** 

Our SAMs are experienced and equipped with tools and insights that make benefits and claims simpler to navigate and manage.

### **Highly qualified SAMs**

They are trained one-to-one on all MetLife operational practices, from claims to billing, policy maintenance process to pre-approvals.

Your SAM will always deliver resolutions as immediately as possible. To do that, they are also supported by a multi-functional, expert team that they will liaise with – so that you don't have to.

#### Streamlined end-to-end service

Alongside your Sales and Relationship Manager, the SAM is your single point of contact for liaising with all the below departments:



One-to-one relationship with your Strategic Account Manager, your go-to contact for service

Expert team of subject matter experts providing support through your Strategic Account Manager

With our new Strategic Account Manager model, you can expect increased speed of service delivery, quality and consistency.



For more information, contact us at 800-BENEFITS (800-23633487)

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Founded in 1868, MetLife has operations in more than 40 countries and holds leading market positions in the United States, Japan, Latin America, Asia, Europe and the Middle East. For more information, visit www.metlife.com.

MetLife is a pioneer of life insurance with a presence of nearly 65 years in the Gulf. Through its branches and distribution partners, MetLife offers life, accident and health insurance along with retirement and savings products to individuals and corporations.

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#### Navigating life together